NCP	MI Process	Examples
Assessment	Preappointment Engage Focus	 Practitioner reads medical chart. Practitioner conducts an oral assessment. Practitioner asks the client to complete an assessment questionnaire prior to the first visit. Practitioner asks the client the reason for the visit. Practitioner asks the client what he/she is hoping to get out of the session.
Diagnosis	Focus	 Practitioner asks client what changes, if any, he/she is interested in discussing further. Practitioner shares possible topics to discuss based on assessment results. Practitioner shares reason for consult, if unknown to the client.
Intervention	Evoking Planning	 Practitioner invites the client to voice motivations for behavior change. Practitioner invites the client to determine a successful route toward change. Practitioner guides the client to devise solutions for barriers to change. Client determines specific goals for change.
Monitor/ evaluation	Planning Postappointment	 Practitioner invites the client to determine appropriate monitoring methods related to behavior change. Practitioner and client discuss plans for follow-up. Practitioner reviews any new lab values available.

FIGURE 3.2. MI and the NCP.